



## The Executive Job-search: A Comprehensive Handbook for Seasoned Professionals (Paperback)

By Orrin Wood

McGraw-Hill Education - Europe, United States, 2003.

Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.

Don't sell yourself short - get the job that suits your goals. If you're a seasoned executive who's been hit hard by the recent wave of downsizing, you need to prepare yourself effectively for the rigors of the job market. The Executive Job Search is an indispensable guide to taking charge of your job search in today's competitive environment. Career expert Orrin Wood offers proven strategies and insights for experienced professionals on all aspects of the search - from getting off to the right start and preparing a top-flight resume to improving selling skills and evaluating offers. You'll discover how to present yourself in the best possible light while you brush up on blind prospecting, approach recruiters, and get the most out of the Internet. Wood also provides you with a gold mine of checklists and techniques designed to help you make better use of your time, hone your decision-making skills, and ultimately land an offer that's in line with your needs and interests at this crucial stage of...



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